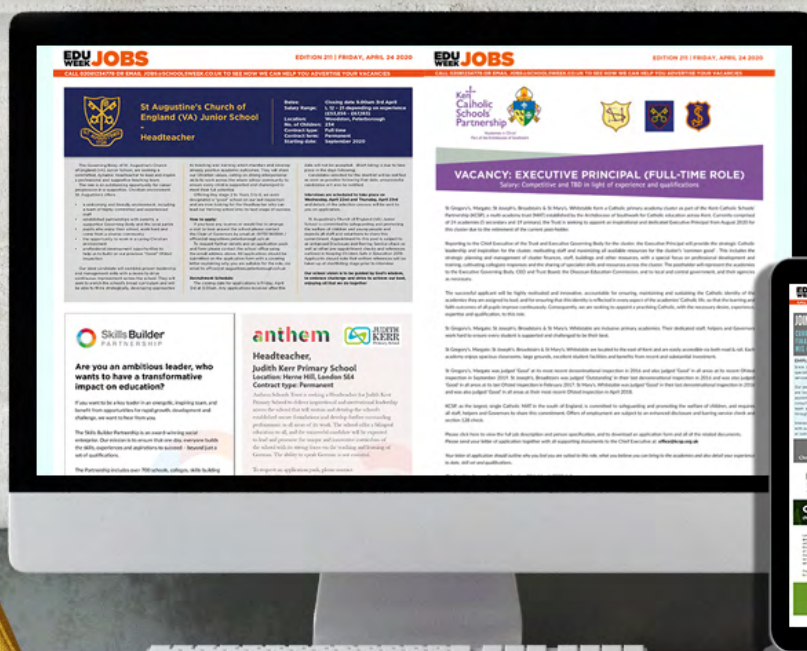


# EDU WEEK JOBS

## This week's jobs pages from Schools Week and FE Week



In association with

# SCHOOLS WEEK FE WEEK



## PRINCIPAL

**Iceni All Through Academy – Secondary Provision | Methwold, Thetford**

**Salary: Circa £80k**

**Interviews: Thursday 2nd July 2020**

**Start Date: January 2021 or earlier**



### Help us make learning central to every child's life.

Iceni Academy is an all-through academy and we are seeking a Principal to lead the secondary provision. Iceni Academy aims to be a centre of excellence within the community and deliver a "platinum standard" of education. Success is our watchword and we give both pupils and our staff everything they need to get ahead and realise their full potential in an increasingly technological society.

More than just a Principal, you'll be an ambassador and inspiration to colleagues and students alike. You will embrace the vision of Academy Transformation Trust and be an advocate for brilliance in the wider education community. Your fresh and exciting ideas will transform the way we teach and learn, set new standards for academic achievement, and develop a curriculum fit for the twenty-first century.

Experienced within secondary settings, you'll bring an

impressive track record of success and be a genuinely compelling leader. Whether you're dealing with teacher and student recruitment, collaborating with the Trust's network of academies or building the secondary provision at Iceni Academy's profile on the local and national stage, you will make a measurable difference every day – transforming both expectations and outcomes.

If you're ready to shape the future of Iceni Academy's secondary provision, please apply

**Closing Date: Friday 19th June 2020, 12 noon**

*Academy Transformation Trust is committed to safeguarding and promoting the welfare and safety of children and young people and expects all staff to share this commitment. All offers of employment will be subject to an Enhanced Disclosure*

## PRINCIPAL

**Ravens Academy**

**Clacton-on-Sea, Essex**

**Salary: Competitive**



### An amazing opportunity to lead a high-performing academy.

At Ravens Academy, we are a friendly, welcoming academy committed to achieving together. We work alongside children, their parents and the wider community to provide a rich and rewarding education for all of our learners. We are very proud of each of our children and we continue to work hard to inspire every pupil in our academy to succeed and develop.

The rich, engaging curriculum is designed to ensure that all pupils are supported and challenged to be the very best they can be, resulting in ambitious and highly successful learners. There is an unwavering commitment to ensure that every child gains the knowledge, skills and character needed to succeed.

More than a Principal; you will be an ambassador and inspiration for colleagues and pupils alike. You will embrace the collaborative, ambitious vision of Academy Transformation Trust and be an advocate for success and evolution in the wider education community.

Experienced within primary education, you'll bring an impressive track

record of school improvement and be an ethical, forward-thinking leader who will make a difference - every day.

Equally importantly, you will have an excellent knowledge and understanding of child protection and safeguarding legislation, be absolutely committed to best practice and determined to champion our children and support their families in order to make a difference - every day.

If you're ready to shape the future of our Ravens Academy family, and are excited by the opportunities for collaboration and career development within our expanding network of 22 academies, please apply now.

**Closing Date: Sunday 5th July 2020, midnight**

*Academy Transformation Trust is committed to safeguarding and promoting the welfare and safety of children and young people and expects all staff to share this commitment. All offers of employment will be subject to an Enhanced Disclosure Barring Service (DBS) check, 2 satisfactory references and any other necessary checks.*



## Business Development Manager

**Salary:** £40K plus bonus, OTE £60K, plus fuel allowance.

**Holidays:** 33 days

**Location:** The role can be homebased or working from our office in St Helens, Merseyside

Join one of the fastest growing training providers in the UK and maximise your earning potential and career prospects.

We are one of the fastest growing training providers in the country specialising in the delivery of work based learning programmes to Logistics and Manufacturing companies throughout England. Due to our expertise and reputation in the training arena we have been appointed by the Road Haulage Association, British Association of Removers and the Builders Merchants Federation as their national training provider giving us access to thousands of employers nationwide.

### Key Responsibilities

- Generate new business for levy, non-levy standards, AEB and wider funded, and commercial training courses.
- Write successful bids for a range of funding streams.
- Develop, implement and report on the effectiveness of a learner engagement strategy
- Develop, implement and report on the effectiveness of an employer engagement strategy
- Provide reports to the Board on the effectiveness of

- employer and learner engagement
- Attend skills shows and industry events to promote and generate new business.
- Achieve monthly targets for employer engagement and learner starts
- Develop, implement and monitor the effectiveness of employer and learner voice strategies.
- Provide advice and support to employers regarding the Apprenticeship Levy and utilise co-funding to grow the workforce and enable staff to complete training.
- Undertake organisational needs analysis and design / develop training plans to meet employer needs.
- Manage and maximise employer relationships to secure new/repeat business ongoing.
- Keep up to date with competitors' strengths and weaknesses, evaluating the market and scoping out new opportunities.
- Report sales data and forecasts on a regular basis and meet month end sales deadlines.
- Support and contribute to marketing activities and our online presence
- Contribute to the organisation's self assessment reporting processes.
- Provide information and advice to the curriculum teams

to respond to emerging training needs.

### Criteria:

- Preferably have experience as a BDM working for a Logistics &/or Manufacturing training provider or college.
- Proven track record of achieving targets for learners starts.
- Proven experience of developing new business, influencing and negotiating with employers to secure new business.
- Excellent communication, presentation, written and verbal skills.
- Time management and organisational skills.
- Full, clean UK driving licence and use of own vehicle.
- This is a national sales role so must be flexible with travel.
- Good understanding of educational legislation, policy, practice and compliance.
- Ability to build strong relationships and partnerships.

### Please visit our website

<https://www.trstrainingltd.com/>



**Job Title:** Executive Director of Academic Quality – Further Education

**Department:** Executive Management Team

**Contract:** Full-time, permanent

**Salary Range:** Competitive (in the region of £75,000)

### Job Overview:

University College Birmingham is looking for an Executive Director of Academic Quality to support us to achieve outstanding teaching across all of our Further Education provision. We want to hear from candidates with a strong understanding of high quality teaching in FE, and the ability to translate complex regulation and guidance into concrete action. The ideal candidate will be able to lead diverse teams to successful outcomes, and will be a highly skilled communicator, with substantial experience of working in Further Education. You'll have a real understanding of the range of students and courses at UCB, and a hands-on, pragmatic approach to your work.

In return, we can offer a fantastic working environment in an institution with big

ambitions. As a member of the Executive Management Team you'll get experience of policy and decision-making across Further and Higher Education. Our small size means that you can have a significant influence from day one. You'll also get all of the usual great benefits of being a member of staff at UCB, including a competitive salary, generous annual leave, and access to our fantastic campus facilities in the heart of Birmingham.

### Note for applicants:

All applicants for employment at the University will be expected to demonstrate an understanding of the principles of Safeguarding and the PREVENT agenda in the context of further and higher education.

**Closing Date:** Thursday 18 June 2020 at 5pm

**Interview Dates:** Interviews will take place on 3 July 2020

### How to apply:

You will need to submit a written statement (maximum 4 sides) detailing your CV and a cover letter (maximum 2-sides) setting out specifically how you meet the requirements of the role. You should use font size 11pt. Please submit your completed application to [n.baker@ucb.ac.uk](mailto:n.baker@ucb.ac.uk) by no later than 5pm on Thursday 18 June.

An informal telephone conversation can be arranged by appointment with Alice Wilby, Pro-Vice-Chancellor (Access and Widening Participation) by emailing [a.wilby@ucb.ac.uk](mailto:a.wilby@ucb.ac.uk)



**SCHOOLS WEEK** | **FE WEEK** | **EDU WEEK JOBS**

# Recruitment advertising during the Coronavirus Pandemic

To assist organisations over the forthcoming weeks, Schools Week, FE Week and EduWeek Jobs will be offering the following:

- **Free recruitment advertising for Coronavirus cover roles** at education settings remaining open to support key-workers
- **On all online listings**
  - A **free of charge** extension by up to 8 weeks after the closing date
- **On all adverts within the digital editions**
  - A **free of charge** second insertion of your advert

**CLICK HERE TO****ADVERTISE  
A ROLE****CLICK HERE TO****SPEAK TO A  
MEMBER OF  
THE TEAM**



# EDU WEEK JOBS

To advertise a vacancy  
or talk to a member of  
the team, click here.



In association with

**SCHOOLS**  
**WEEK**  
**FE WEEK**